

Raynor J.S. Large
Maine
(207) 440-0103 | Raynorlarge@gmail.com

WORK EXPERIENCE

Business Strategy, Options, & Solutions

Auburn, ME

2014-current

Junior Financial Analyst

- Work as part of a team to improve the business standing and practices for multiple clients.
- Work alongside financial institutions to secure financing and improve the financial standing of existing customers.
- Assist in turnaround and change management, financial restructuring, financial planning, and operational improvements.

Magnusson Balfour Commercial & Business Brokers

Portland, ME

2015-current

Agent

- Work to refine and execute all aspects of commercial real estate - sales and leasing, buyer representation, opinions of value, own vs. lease analysis, return on investment analysis, and comparative analysis.
- Assist with exit, entry, and transitional strategy and planning for businesses.
- Examine free cash flow, available physical and non-physical assets, and historical performance to determine value in business valuation.
- Use in-depth analysis to market & purchase businesses & associated real estate on behalf of investors & owners.
- Work alongside a number of financial institutions to package loans in a feasible manner based on collateral available & the free cash flow of a business.

Reina Sofia Elementary School

Madrid, Spain

2013-2014

Co-teacher / Auxiliary Conversational Speaker

- Worked alongside Spanish teachers, creating an authentic English-only spoken language setting for an immersive experience.
- Established and utilized online pen-pals between 70 students and English-speaking counterparts in England and the US.
- Coached and prepared for a standardized exam for 70 students with a 99% success rate.

TREND MLS

Philadelphia, PA

2009-2013

Receptionist (2009-2010)

Office Assistant (2010)

Billing Coordinator (2011-2013)

Contributing Editor (2012-2013)

- Responsible for the billing and collections process of over 28,000 members.
- Responsible for regular finance reconciliation / auditing and membership reports.
- Wrote informational news stories, enhancement requests, and communications/message plans to enhance member experience.
- Assisted in design and editing of the member interface.
- Designed and implemented an in-depth orientation process.
- Represented two different departments in the implementation of a new Client Resource Management project that integrated our communications, billing, office visits, and member accounts.

Gettysburg College Psychology Department

Gettysburg, PA

2008–2009 Research Assistant

- Worked alongside several professors to teach basics of cognitive psychology and recruit over 500 fellow students in a series of perception manipulation studies.
- Worked alongside a neuroscience professor to explore the affect of serotonin reuptake inhibitors on the play behavior of rats.
- Involved in the understanding and design of experimental studies, as well as the maintenance, organization, and entry of data.

Gettysburg College Athletic Department

Gettysburg, PA

2005–2009

Student Athletic Trainer

- Acted as a Student Physical Trainer responsible for overseeing practices and matches, providing first response treatment for injuries during matches, and aiding in recovery or prevention of injuries.
- Responsible for clerical duties, including data entry, scheduling of appointments, management of all visitors and clients, maintenance of a professional working environment, and all other duties requested by the professional staff.

Seeds of Peace International Camp

Otisfield, ME

2008-2009

Group Challenge Counselor

- In charge of a bunk of 8-15 high school students from Israel, Palestine, India, Pakistan, Jordan, the United States, and Egypt.
- Led Group Challenge – a special portion of camp that was responsible for teaching leadership, group dynamics, and teamwork to groups of children with diverse and conflicting backgrounds. Used both high and low rope elements, certified to belay.
- Responsible for the student's safety and the provision of a safe working environment for the duration of the camp.

EDUCATION

- Gettysburg College, Bachelor of Arts, 2009
- *Major:* Psychology | *Minor:* Spanish Language; focus in Economics | *Cumulative GPA:* 3.6
- *Abroad Experience:* Mendoza, Argentina (Fall 2007) | Madrid, Spain (Fall 2013 – Summer 2014)

SKILLS

- Computer Proficiency: Microsoft Word, Excel, PowerPoint, HTML, CSS, QuickBooks, Sportsware, SPSS, Citrix, Rapattoni
- Language: Conversational Spanish